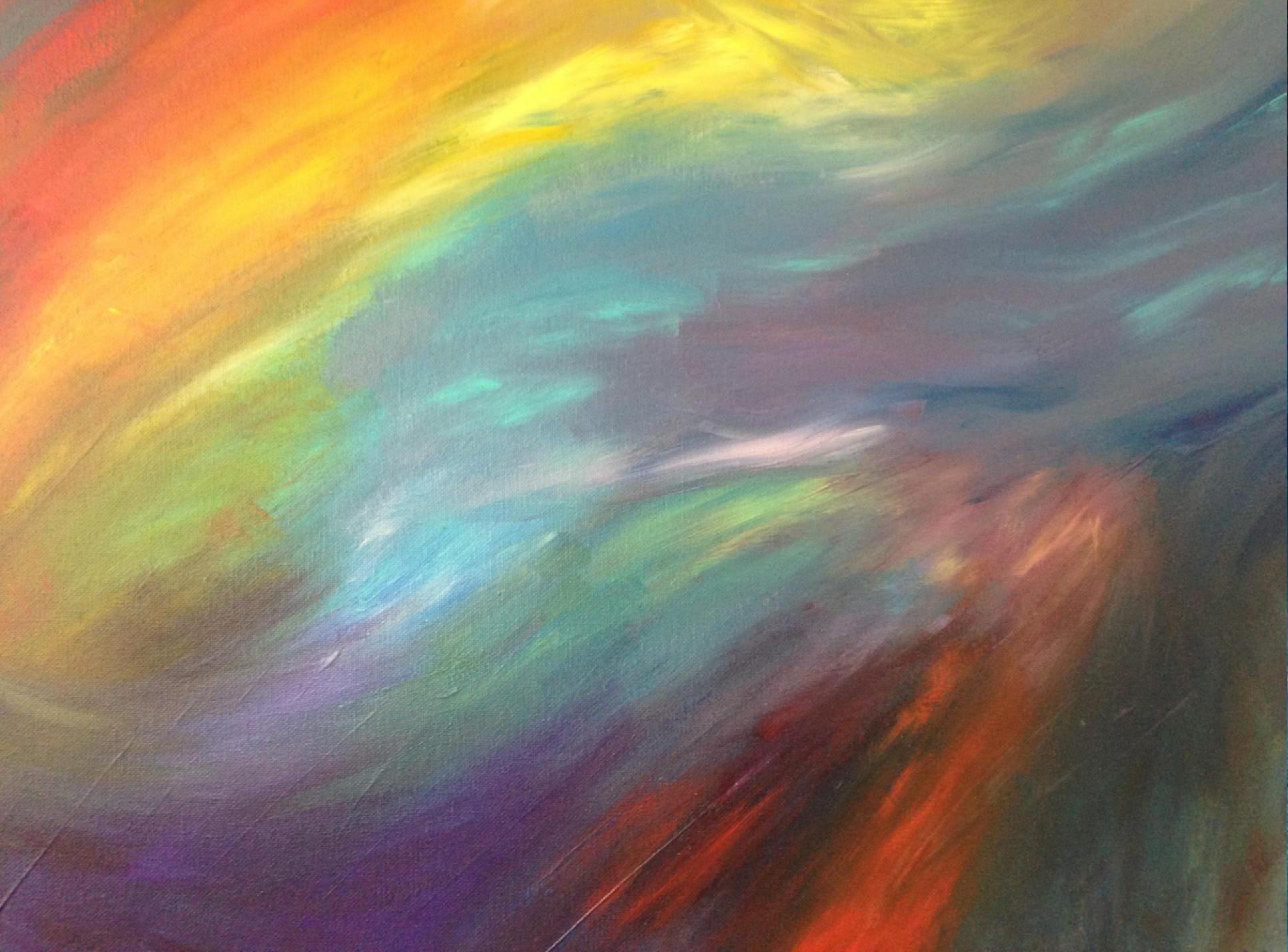




*Project Managers Have
Feelings Too!*

*Leadership
Techniques* LLC



Do our emotions influence our decisions? Should they?





**What's Love
Got To Do
With It?**

“A company is stronger if it is bound by love rather than by fear.”

*Herb Kelleher
(1931-2019)*

*Founder of
Southwest Airlines*



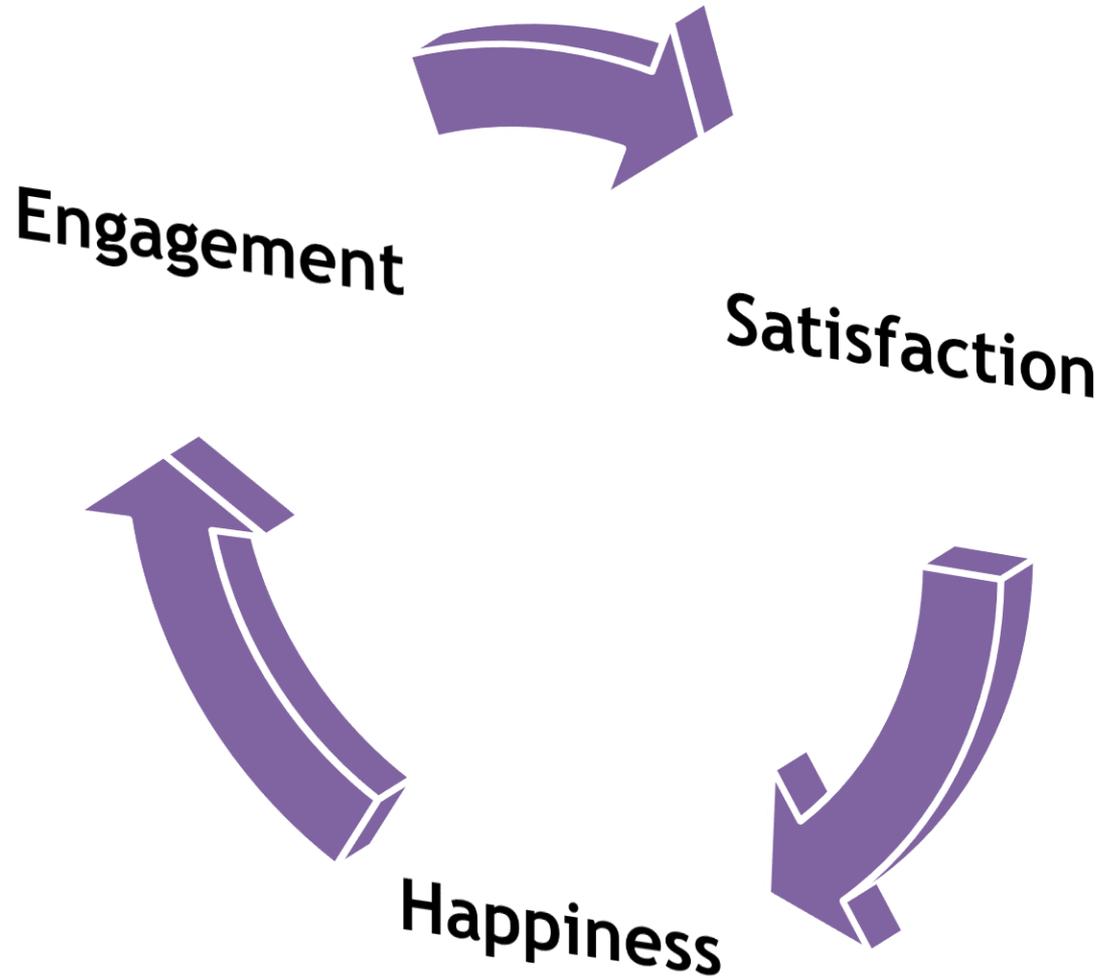


Southwest Airlines

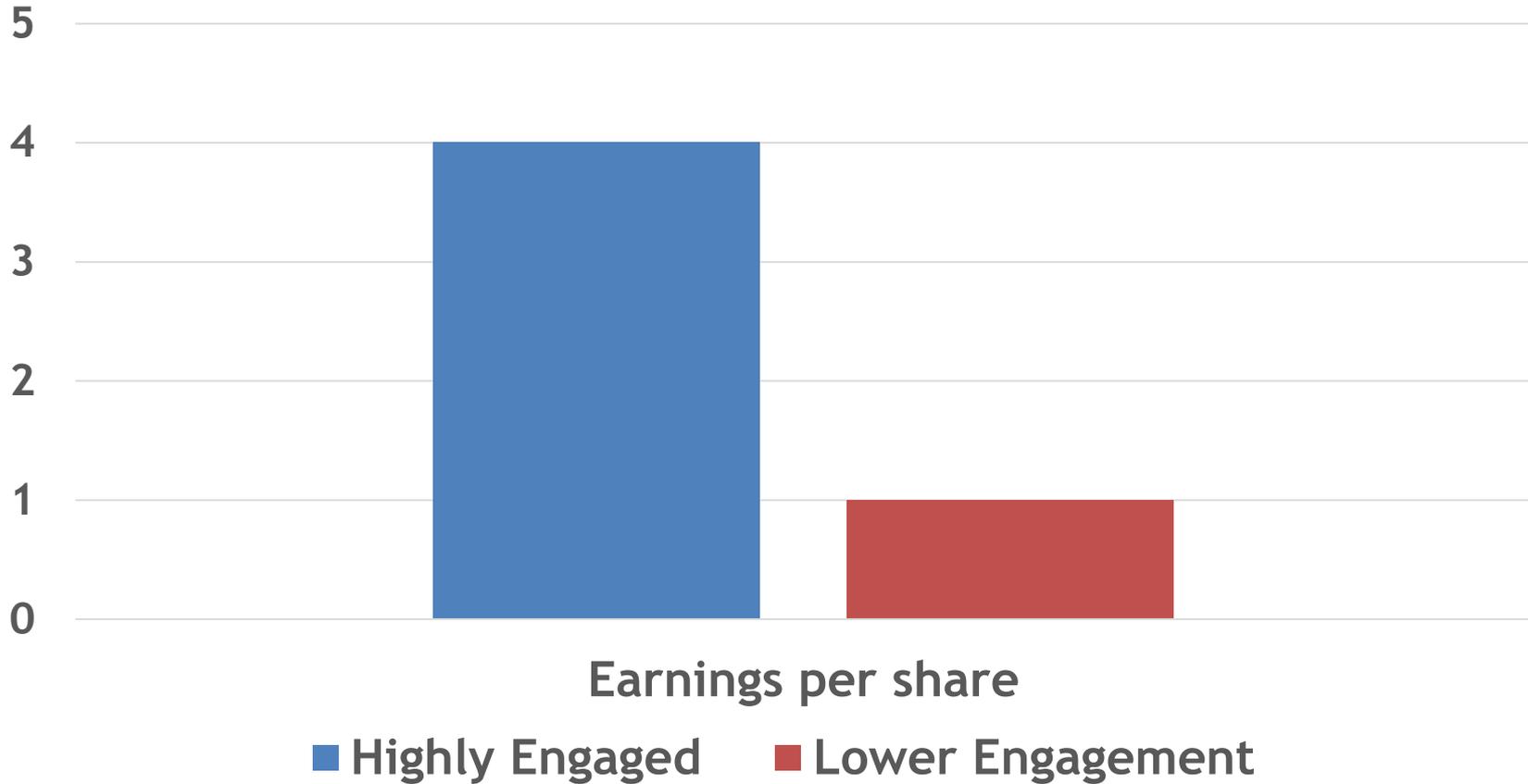
Leadership
Techniques
LLC



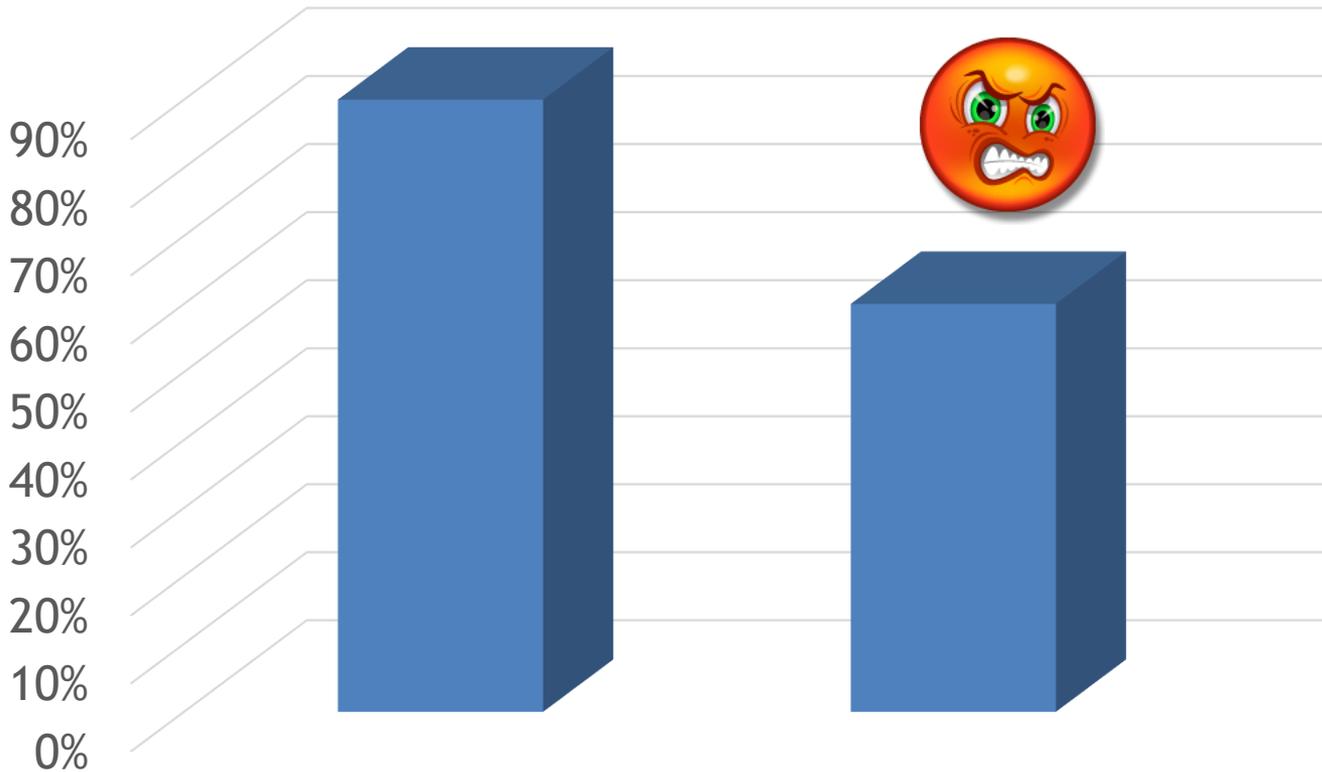
Positivity Cycle



Performance

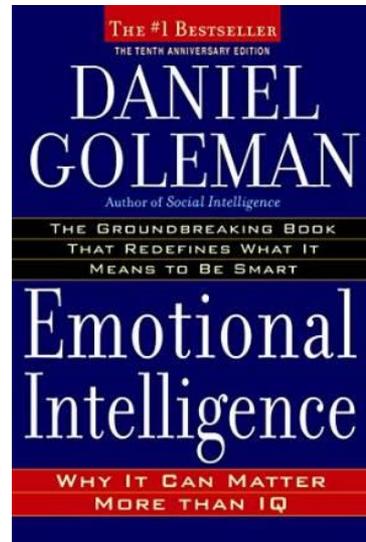


Happy People Are Productive!



Emotional Intelligence

A set of competencies demonstrating the ability one has to recognize his or her behaviors, moods, and impulses, and to manage them best according to the situation.



- Self-Management
- Self-Awareness
- Self-Regulation
- Self-Motivation
- Empathy

Engagement

- Loyal and productive (Gallup)
- Knows what to do and wants to do it (Sibson consulting)
- Emotional commitment to the organization and its goals (Forbes)



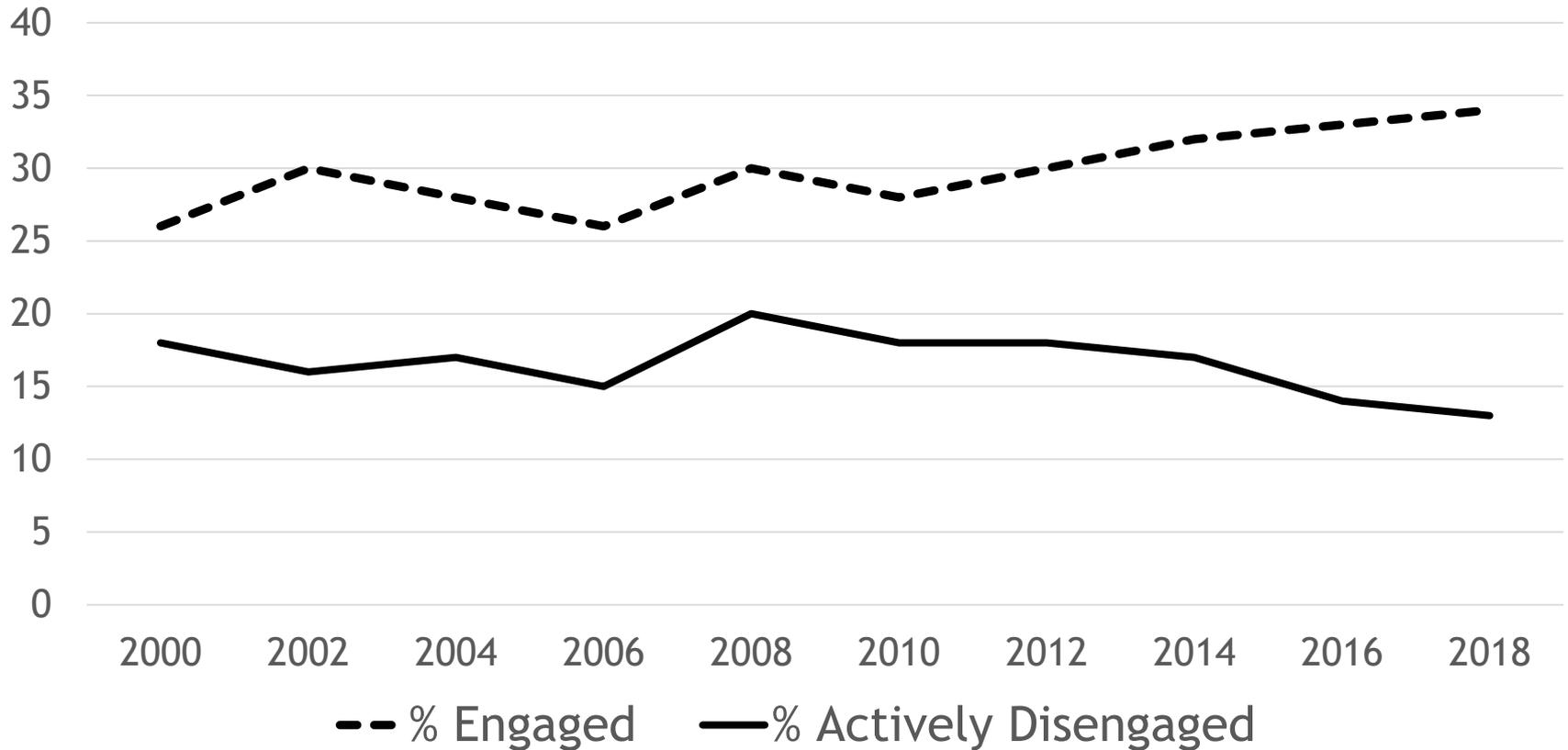
Engagement

Employee engagement on the rise in the U.S.

- 34% of U.S. workers are engaged
 - Highest in Gallup's history
- “Actively disengaged” is at a new low (13%)
- Engagement is highly related to positive business outcomes

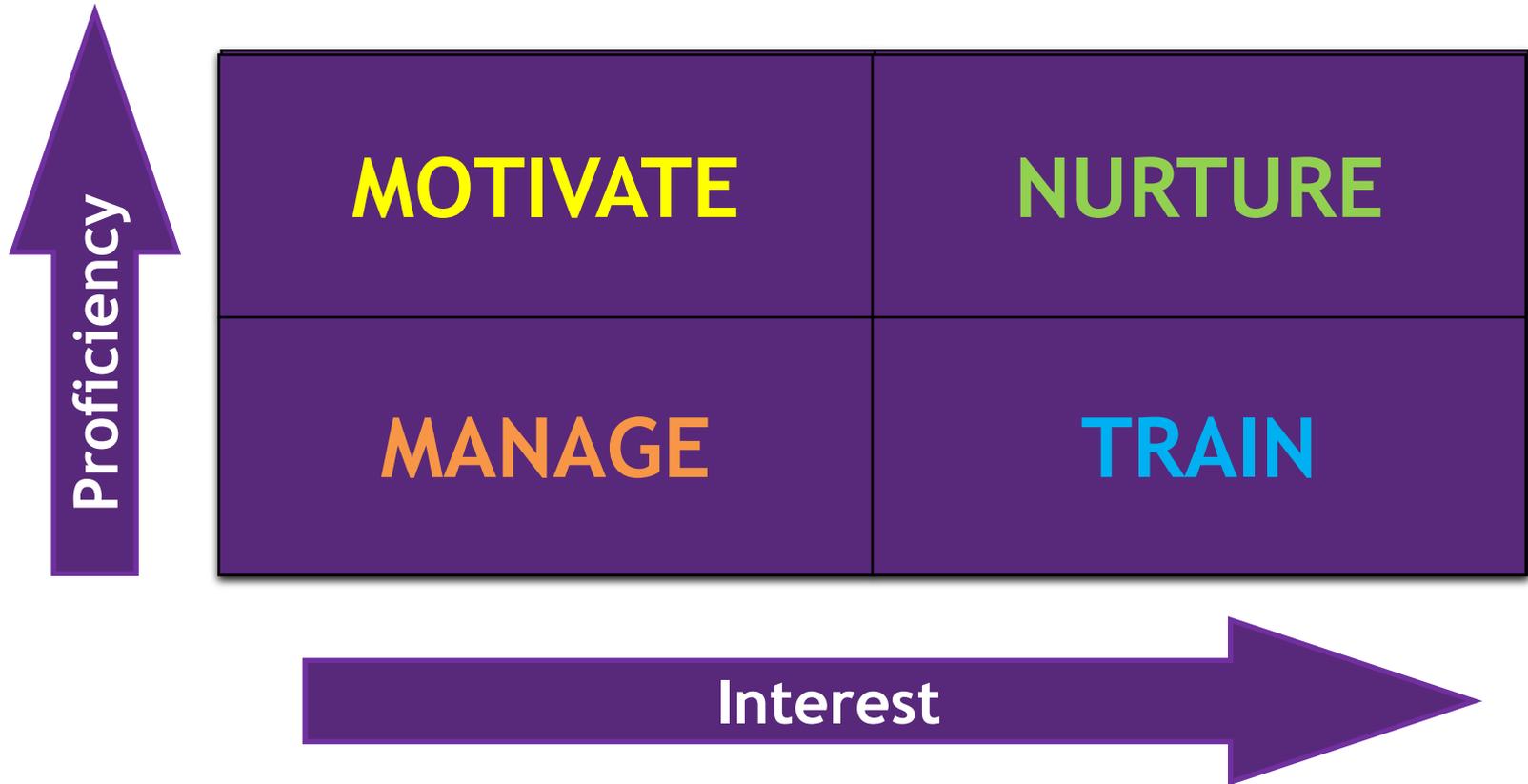
U.S. Employee Engagement Trend

Annual Averages



Published by Gallup (2018 Results are for January - June)

Process-ize Performance Management



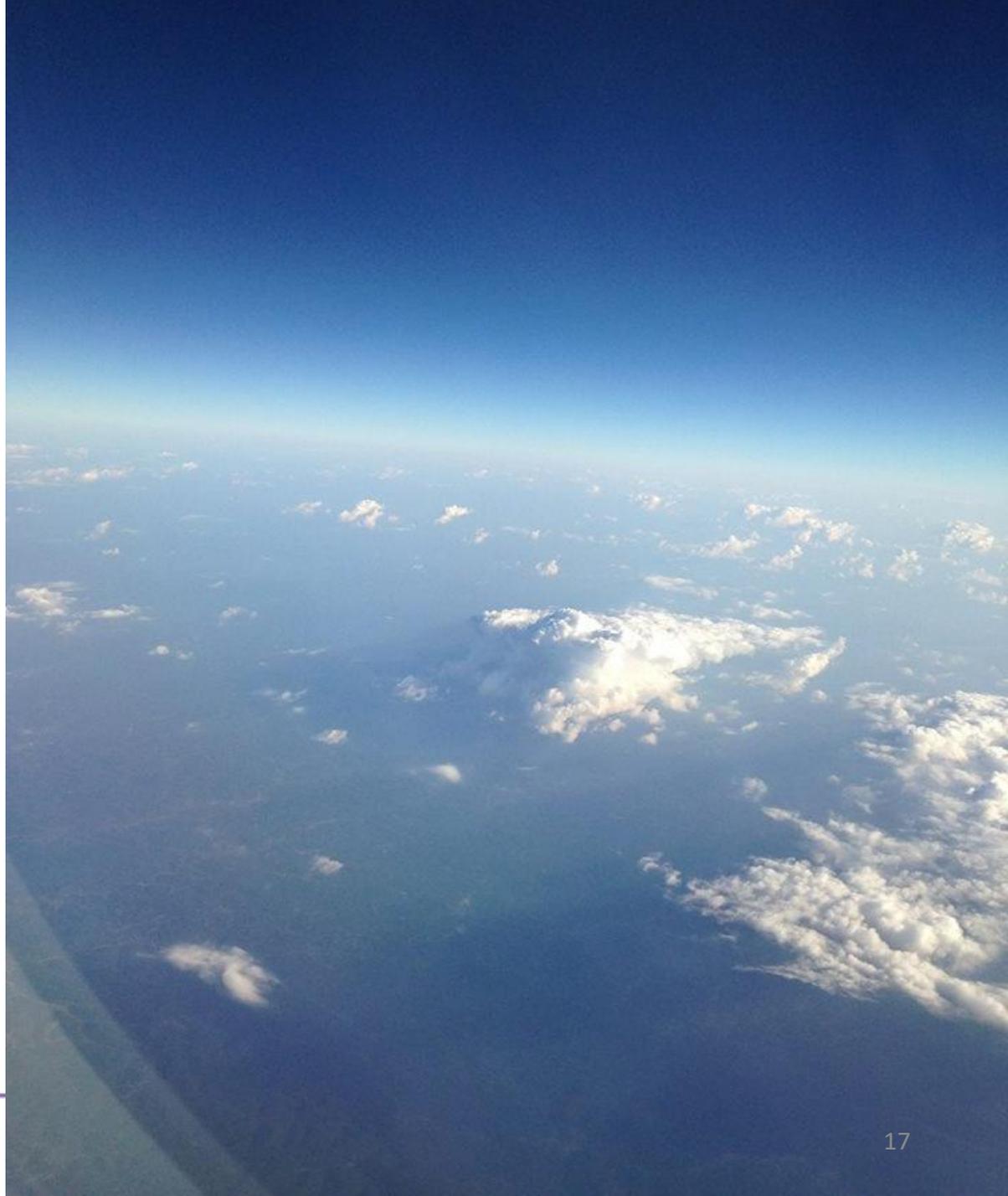
Results

- Substantially better customer engagement
- Higher productivity
- Better retention
- Fewer accidents
- 21% higher profitability
- Engaged workers also report better health outcomes



"I learned it
by doing it,
and I was
scared to
death."

- *Herb Kelleher*





**What's Love
Got To Do
With It?**



EVERYTHING!



Upcoming Classes

- **Agile Techniques in a Traditional World**
 - Dates, Locations, and Time: Sep 13 in Columbia and Oct 16 in Rockville; 8:30am - 4:30pm
 - Cost: \$295 for PMI members and Veterans (discount code 2019); \$345 for non-members
 - PDUs: 8 Technical PDUs - we register them for you
 - Other: Continental breakfast and lunch included
- **The Strategic Project Manager**
 - Dates, Locations, and Time: Sep 23 in Rockville and Oct 1 in Columbia; 8:30am - 4:30pm
 - Cost: \$295 for PMI members and Veterans (discount code 2019); \$345 for non-members
 - PDUs: 8 Strategic/Business PDUs - we register them for you
 - Other: Continental breakfast and lunch included
- **The Ultimate PMP® Boot Camp 6th Edition (*in partnership with Carl Pritchard!*)**
 - Dates, Locations and Times: Sep 23-27 in Rockville and Oct 21-25 in Frederick; 8:00am-4:00p
 - Cost: \$995 for PMI members and Veterans (discount code 2019); \$1,045 for non-members
 - PDUs: 35 - we register them for you if you're already a PMP
 - Other: Includes *PMBOK Guide, 6th Edition*, 200+ page workbook and over 15 online exams
- **Using MS Project to Ensure Success**
 - Date, Location, and Time: Oct 29 in Rockville; 8:30am - 4:30pm
 - Cost: \$345 for PMI members and Veterans (discount code 2019); \$395 for non-members
 - PDUs: 8 Technical PDUs - we register them for you
 - Version: Any version is ok; you must bring your computer to class with MS Project loaded
 - Other: Continental breakfast and lunch included

Thank You!
Thank You!
Thank You!
Thank You!
Thank You!

Customized Seminars & Consulting

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